Witness history in the making at the Museum of Contemporary Art! The MCA is an innovative and compelling center of contemporary art where the public can experience the work and ideas of living artists, and understand the historical, social, and cultural context of the art of our time.

The MCA’s mission is to bring artists and audiences together, presenting contemporary art and culture in ways that illuminate what it means to be a citizen of both Chicago and the world.

Our culture is unique and diverse, our environment is open and inclusive, and we are committed to creating an anti-racist culture by enacting structural change through ongoing internal and external actions. If you enjoy a fast-paced environment, thrive in the midst of change and are, by nature, a relationship-builder, consider joining our Development team!

The MCA is seeking a Director of Individual Giving and Major Gifts. In this role, you will:

- Work closely with the Director of Development, serve as a member of the Development Leadership Team and partner with colleagues to ensure the success of annual fundraising events and projects
- Determine and direct the overall Individual Giving and Major Gift Strategy and be responsible for a portfolio of major donors
- Play a significant role in raising a multi-million-dollar contribution to support the MCA operating budget
- Assist in the identification and execution of special, project-related fundraising initiatives
- Direct relationship and prospect management, communications, and stewardship for all museum donors, ensuring a coordinated approach to donor identification, recognition and engagement

In addition to a Bachelor’s degree (or equivalent experience) and 10+ years progressive fundraising experience in large and complex fundraising organizations, you will demonstrate:

- The ability to develop, cultivate and steward relationships with donors, Board and staff members and volunteers
- A successful track record of soliciting major gifts
- A proven history of collaboration and the “gift of gab”
- Your ability to be a strong motivational leader
- A positive and inquisitive demeanor
- A desire to engage in the contemporary art world

The MCA provides a generous benefits package that includes health, dental, and vision insurance; free life, AD&D, short-term and long-term disability insurance; individual and MCA provided retirement savings plans; reduced-rate parking and pre-tax transportation programs; and a hybrid work schedule.

The MCA is an Equal Opportunity Employer M/F/D/V. In addition, we aspire to make the MCA community and our environment—staff, audiences, artists, programs, and exhibitions—reflective of the diversity of the city of Chicago and to capture the spirit of access, inclusion, and equity in all we do.

Interested in learning more? HPS Chicago has been exclusively retained for this search. If this role sounds right for you, please submit your resume and cover letter via email to: MCAdev@hpschicago.com.

Your cover letter must include:

- Years of experience in Development/fundraising;
- Years of experience in leading/supervising a non-profit team; and
- Salary expectations.

All inquiries and discussions will be considered strictly confidential. Note, materials sent directly to the MCA will not be opened or forwarded. No phone calls please.